# RESOURCE GUIDE Emergency Financial Assistance Fair April 28, 2020

This resource guide is intended to help Michiana business owners navigate the many financial products available to help their business during the economic hardship caused by COVID-19. This is not an exhaustive list of all available programs. We encourage you to reach out with follow-up questions to all the institutions featured in the guide.

#### Federal Programs

The Federal government is offering two loan products for small businesses: the Economic Injury Disaster Loan (EIDL) and the Paycheck Protection Program (PPP). Both programs are under the Small Business Administration.

	EIDL	PPP		
Max loan amount	\$2 million	\$10 million		
Min loan amount	No minimum	No minimum		
Forgivable?	\$10k grant included	Yes, depending on use of funds		
Collateral required?	Possibly, depending on loan amount	No		
Credit check required?	Yes	No		
Automatic payment deferral	12 months	6 months		
Where do I apply?	SBA website	Directly from an approved lender (see local participating banks below)		
Loan terms	3.75%, up to 30 years (2.75% for non-profits)	1%, 2 years		
Approved uses of funds	<ul><li>Fixed debts (rent, utilities, etc.)</li><li>Payroll</li><li>Accounts payable</li></ul>	<ul><li>Payroll expenses</li><li>Rent</li><li>Mortgage interest</li><li>Utilities</li></ul>		

### Federal Programs, cont.

The following institutions are processing applications for PPP loans as of April 27, 2020. Please be in touch with each institution to apply. If you do not see your institution listed here, please contact them directly to find out if they are taking PPP applications.

	Is your institution taking PPP loan applications?	Do PPP loan applicants have to be an existing client of your institution?
Bankable	Yes	No
Blue Acorn	Yes	No
CIFI	Yes	No
IFF	Yes	No
JL Capital	No	-
Woodforest National Bank	Yes	No

#### **Contact Information**

City of South Bend	-	EAF-info@southbendin.gov	(574) 233-0311
CDFI Friendly South Bend	Sonja Karnovsky	cdfifriendlysb@gmail.com	(574) 318-7242
Bankable	Adam Hoeksema	adam@bankable.org	(765) 622-7960
	Kyle Fawcett	kylef@bankable.org	(765) 203-2307
Blue Acorn	Andrew Anson	andrew@blueacorn.co	(310) 308-7204
CIFI	Phil Black	PhilBlack@CapitalizingIndiana.org	(317) 960-3710
IFF	Andre Gibson	agibson@iff.org	(317) 860-6923
1st Source	Mark Gould	GouldM@1stSource.com	(574) 236-4562
JL Capital	Kelly Hall Wiening	Kellyhppl@hotmail.com	(574) 226-4639
Woodforest	Paulina Mayagoitia	mmayagoitiagarcia@woodforest.com	(574) 299-5329

## Additional Programs

To complement programs offered by the federal government, many local institutions are offering creative and flexible financing options to help small businesses. In addition to the specific products below, we encourage you to talk to your lender to learn whether they can offer flexibility on existing debt obligations.

Product	Maximum per borrower	Number of Employees	DOCUMENTS	Existing Client?	Min. Credit Score	Additional Criteria
<b>Bankable</b> QuickBridge Loan	\$20,000	NA	<ul> <li>1 Year of past business banking records</li> <li>Cash Flow Projection</li> </ul>	No	NA	Businesses who are still operating and generating sales. This loan is meant to help offset decrease in sales, slow pay customers, increase COGS, etc.
<b>Bankable</b> Reboot Loan	\$20,000	1-50	<ul> <li>1 year of past business banking records</li> </ul>	No	NA	For-profit businesses that have had to close due to COVID-19 but would like to reopen.
<b>Woodforest</b> Small Business ReLi	\$10,000	NA	Online Application	No	NA	N/A